

Bill's MVP – "Not Just Chicken Feed"

This month's MVP's are the people responsible for the manufacturing of 8500 tons per month of chicken feed. We here at HER never use the phrase "that's chicken feed." The Maricopa Poultry Feed mill was built in partnership with EagleMillingCo. to supply all the current and future needs of HER. It's currently feeding 5,000,000 and has capacity to feed 8,000,000. Between the unloading of ingredients and loading of finished feeds, there are some intersections in Phoenix that do not have that much traffic. Daily

communication between transportation department and feedmill personnel assures feedtank inventories that keep feed in front of our chickens at all times. Thank you Dago Ortiz, Tom Popken, Manuel Romero, and Roxanna Bango. Dago directs the milling of



Clockwise: Tom Popken, Manuel Romero, Roxanna Bango and Dago Ortiz

Hickman's and Eagle Milling operation and main product. Tom has been with this division of the mill since we flipped the switch in November of 2002, making changes accordingly to nutritional formulas provided



Dago Ortiz checks real time feed inventories, changes formulas, and communicates with ranches to monitor feed levels.



Manuel Romero's high rise office in Maricopa

by Dr. Jon Kuhl from Nest Egg Nutrition. Manuel keeps a watchful eye on everything happening, making sure that at least 13-14 truckloads of Hickman's feed are ready. Roxanna manages the mill office and scales. Her husband, George Bango, you

might remember was our 2nd quarter MVP for 2003!

HER feed facts-annually

Currently consumes
16,000 acres of corn
15,000 acres of soybeans
1 small limestone mountain
79000 gallons of Diesel for feed trucks

The next Generation's Summer "Vacation?"

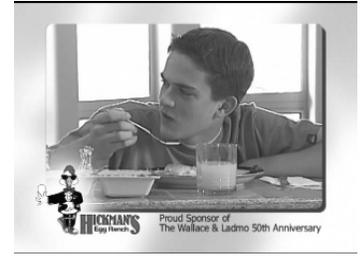
School being out of session means the opposite of vacation in the homes of Glenn and Billy Hickman. Their sons are now taking an active role in the duties of egg ranching. We hope you enjoy some of the commentary by Glenn Michael, Grant, Branden, and Brett Hickman.



Branden Hickman: *I wake up at 3:30 a.m., 5 a.m., 6 a.m., depending on what we're doing. I usually wake up for school at 6:05 a.m. The best part about work is lunch, for about 30 minutes. The worst part about work is when the manure belts have broke down. Uncle Clint is my favorite Uncle to work for; because he lets us off a bit. The hardest boss I have is my Dad (Billy). The school activity that is most like work at the ranch is PE, because of all the physical activity. I like going to school better because of sports and friends. I'm saving the money I earn at the ranch for a car.*



Grant Hickman: *I wake up at 3:30 a.m. on chicken days. I usually wake up for school at 6 a.m. The best thing about work is lunch time and go home time. When my aunt asked, What's best the worst part about working at the ranch, I asked, "Whats good about work at the ranch? I got to squeegee poop off of the belts!" My favorite Uncle to work for is Uncle Hal, he pays more. The hardest boss is my Dad (Glenn) and Ernie. P.E. is most like work, because you are always moving. Work pays, but at school you get to sit down. I am saving my money for a car.*



Glenn Michael Hickman: *I awake for work at 3:30 a.m. if chickens are arriving, 5:45 a.m. otherwise. I normally wake for school at 5:40 a.m. The best thing about work is getting to work with my cousins and free lunch. The worst part of work are the jobs that involve the removal of fowl by product with shop vacs. My favorite Uncle to work for is Uncle Hal, more money per hour. The school activities that are most like work are when teachers yell at you; it reminds me of yelling Uncles. Going to work is better than school because it doesn't have homework. I mostly save all my money for college, clothes, and a car.*



Brett Hickman: *I wake up for work at: 5a.m., 6a.m., or 3:30 a.m. For school I wake up at 6:45 a.m. The best thing about work is washing tires, the worst thing is cleaning manure. My favorite uncle to work for is Uncle Clint, because he is easy going, The hardest boss is my Dad (Billy). I like going to school better because it is not as exhausting. I spend all the money that I make, but if I save it, I'm saving for a car.*

Special thanks to Brian and the crew at KAZ TV Channel 27 for providing the still photos of the 4 Hickman boys. These were taken while filming for 4 hours a :30 commerical spot for the Wallace and Ladmo 50th Anniversary Show. Notice how we didn't ask which was their favorite aunt. We bribed the young "Eggmen and Eggwomen" with Breakfast!

Stump the Eggspert

"Would double yolks be twin chicks?" Submitted by Abby Church, Monterey California, age 6!

The explanation for double yolked eggs is two ova or yolks are ovulated from the ovary at or near the same time and enter the oviduct and pass down the assembly line (the oviduct) and become a

very large egg. So, it would in theory be somewhat comparable to the scenario of fraternal twins but again, it is not really good science to

compare the two very different species. The double yolked egg is not like human twins because the ova or in this case we call them yolks are not fertilized and thus cannot become twin chicks. I, frankly don't know if there has been any scientific data published on the possibility of this occurring in breeding hens. From the practical standpoint, I don't think two chicks could find enough room in the shell to develop.

Doc (Dr. Ed Bicknell, DVM



Miles (left) Abby (right), off to educate themselves on many more topics, backpacks ready

V O T E N O V E M B E R 2 N D !

EGG-KNOWLEDGEMENTS+



Starlings flock to San Diego:

No joke about the name of the team; it was our destiny to be a part of their sponsorship, so they could fly to San Diego and participate in the Volleyball Tournament. Richie is the Morning Show Producer at Fox10 News. He contacted us and made a valid point, that sports and involvement at this level, will help guide these young women through life. "We went to San Diego for the "Starlings National Tournament" and we finished second place in the bronze division...that's the end of our season! Thanks very much for your support! Richie. A little bird told us that Summer Bowers also flew to the tournament!

Ho Ho Ha Ha Hee Hee Ha Ha

Thanks to all the Arizonans that contacted our website to thank us for sponsoring the Wallace and Ladmo Show. Our commercial spot featured a "real life" breakfast scene with the next generations Hickman's eating Grandma Gertie's eggs over easy in Aunt Audrey's kitchen. The Wallace and Ladmo show started in 1954, that's ten years after the Hickman Hens began "production."

Love Birds

Floyd and Maria two original Chick Gang Members, celebrated their wedding on July 3rd. I had a very good time at the shower. My sister and my cousins could not stop talking about how funny Gertie was with her stories. I believe the guest of honor enjoyed herself also. - Stephanie Earby, Comments on her Wedding Shower.



Floyd and Maria Smith at their wedding on July 3rd 2004.

"May you have a blessed long life together as one," Esther Rodriguez. We all knew Floyd was head over those fancy heels she wears, when he volunteered to wear the Chicken Suit for a parade. If you don't think that's a sacrifice, just ask 2003 MVP, Wes Field!

Not too chicken for the Labor Day Blood Drive

Arlene Kulzer and Cathy Mireles at the Arrowhead Community Bank were the masterminds behind the Labor Day Blood Drive for the American Red Cross. Since it was a morning event, Hickman's was honored to debut our Breakfast Café. Barry liked both the Green Chile Tortilla Quiche and the Sonoran Egg Chiladas. Cluck for the recipes at www.hickmanseggs.com.

It's Chic to be Chicks

Bliss Hickman and Tia Silva were the runway models for the Friends of Emily 15th Annual Fashion Show that benefits the Phoenix Children's Hospital. Bliss and Tia, along with several valley youth not only walked the runway, but were the vocal stylists for Remember Emily and Seasons of Love from Rent, thanks to

Mila Parker, their director for the show. Their efforts helped raise thousands of dollars for the Emily Center. Event Chair Karen Hoffman and her husband shared a congratulatory kiss together that was captured by Kathy Shayna Shocket's Living Section, Monday, May 10th, following the event in the Arizona Republic. The Emily Center is located at the



Photo from left to right: Albert Zavala, Mrs. Golden, Clint Hickman, and Ms. Chambers

9th Annual Richard Vamosy Golf Tournament Hole-in-one!

Albert Zavala, Faye Golden, Clint Hickman, and Cheryl Chambers, celebrated another sold out tournament in honor of their friend Richard. "It's not about the scores, just come and have a good time." Faye Golden. Faye and I look forward to seeing all of our students, new friends, and serving them beer at hole 15." Cheryl Chambers.

Cackle for a Quarter

How hot is it in North Carolina?

Its sooo hot, that we have to feed our hens ice cubes, so they won't lay boiled eggs.

A-peeling cackle from Tommy Watts, North Carolina

What's the name of the new chicken comic??

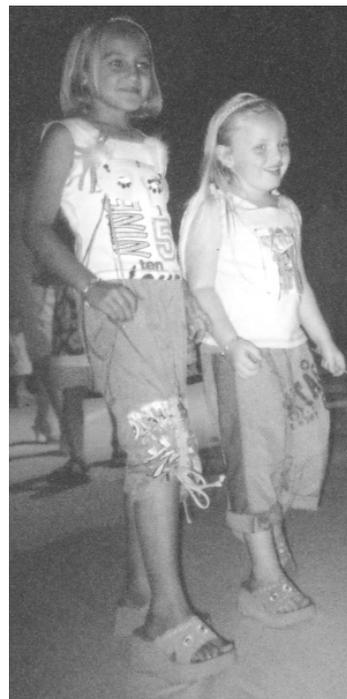
Hen-ny Youngman!!!!

Boiled up by Karen Shimansky, Newsletter Reader, Maryland

Eggeptional Customer:

Shamrock Farms and Luis Gonzales were the shining stars for the Diamondbacks this year. Gonzo's homerun scored food donations to the Arizona Food Banks!

Sprouts has blossomed where their planted, check our retail button at www.hickmanseggs.com for a closer look.



Bliss Hickman and Tia Silva, cousins on the catwalk at the Friends of Emily 15th Annual Fashion Show that benefits the Phoenix Children's hospital.

Phoenix Children's Hospital and has touched thousands of families with ill children from around the world.

"Cheep Talk-Free Eggsposure"

Thanks to Catt White, Publisher of Serving Arizona, Hickman's got an eggstra plug on her recent radio interview with KXAM. Welcome to the Chick Gang-Brijit, Catt, & Gina!

Egg Email

Good Day Mr.Hickman, My name is Patty Hartford and I was wondering does your farm also raise the chickens for food? Or is it mainly eggs? Do you allow visits to your farm, It really amazes me on how you process so many eggs which are mighty tasty I might add, my husband just loves them. He thinks its my cooking but really its your product!

Truly, Patty

Patty, Thanks for your interest. We only produce eggs. It's a different breed of chicken that is raised for meat purposes. (kinda like dairy vs. beef cattle). Young's farm, located in Dewey is the only local producer of fryers. Their

product is available at their farm store and at AJ's Markets. You may want to contact them directly for more locations. hopefully, you'll find their product is just as tasty, we make their feed. They care about their products as much as we do ours. Thanks again, Glenn

Just read all the back issues you sent. What a hoot! Thanks for bringing me up to date... eggsactly! Please add me to your regular mail list. Don't want to miss a single edition of this eggsciting publication.

Rosie

*Rosie Hardenburger, President
RMH Marketing*

Hatch Dates

July: Brett Hickman, Maria Constante, Wes Field, Glenn Michael Hickman, Paul Hill, Jose Vadillo Hernandez, Orlanda Perez, Mark Stratford, Juan Sandoval, Charlie Edmond & Jay Herrera, Jesus Cuevas.

August: Aurora Amparan, Ma De Los Angeles Castellano, Alex Archuleta, Maria de Jesus Gomez, Branden Hickman, Gertie Hickman, Ricardo Chavez, Jesus Yanes Gil, Elizabeth Renteria, Delfina Bernal, Sherri Bergan, Carmela Nava.

September: George Bango & Marcos Ramirez, Armando Cruz, Matthew Treasure, Manuel Garcia, Rocio Negrete, Juan Romero, James Gonzales, Maria Elena Martinez, Delbert Bonner, Jr., Beatriz Terrazas, Marisol Valles, Carolina Hernandez.

Fowl Ups in Hatch Dates: missed June Holland, John O'Connor, Albert Zavala, Lydia Jones-missed these!

Love Birds: Celebrating Anniversaries-Hickmans celebrates its 60th year of selling eggs!

July: Where's the love???

August: Gertie & Bill Hickman #47, Dawn & Greg Church, Jennifer & Matt Hickman

September: Kim & Dave Miller, Sharman & Todd Silva, Jason & Kerri Felix,

Please send questions or comments to shickman@hickmanseggs.com, please alert us as to any "fowl-ups!"

Sections returning next issue: What's Cookin & Eggs-ercise Tips.

www.hickmanseggs.com

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